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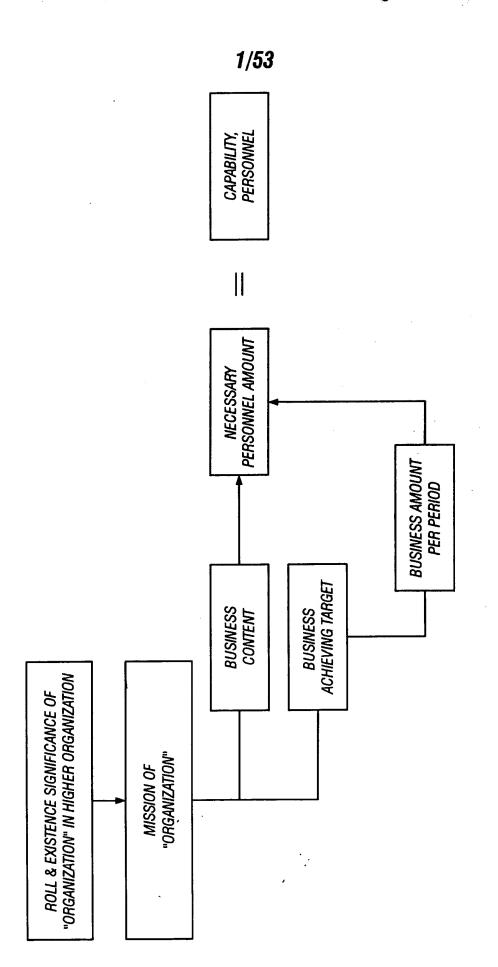
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-16. 1

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FIG. 2



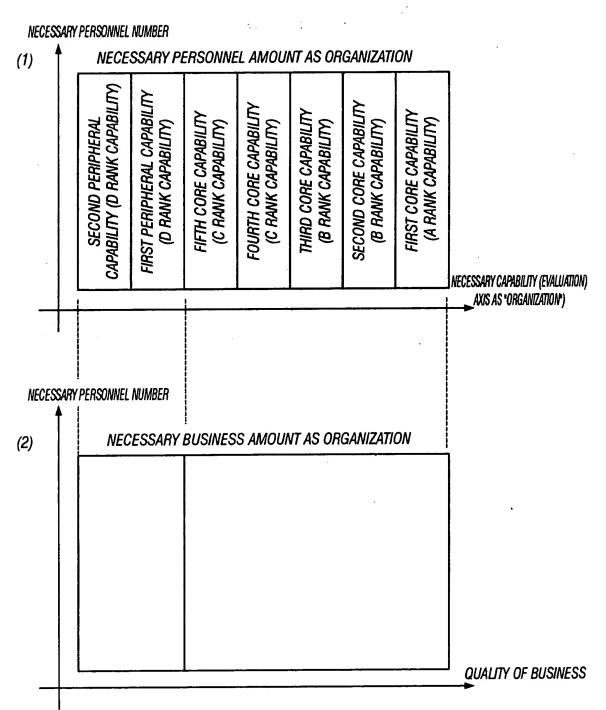
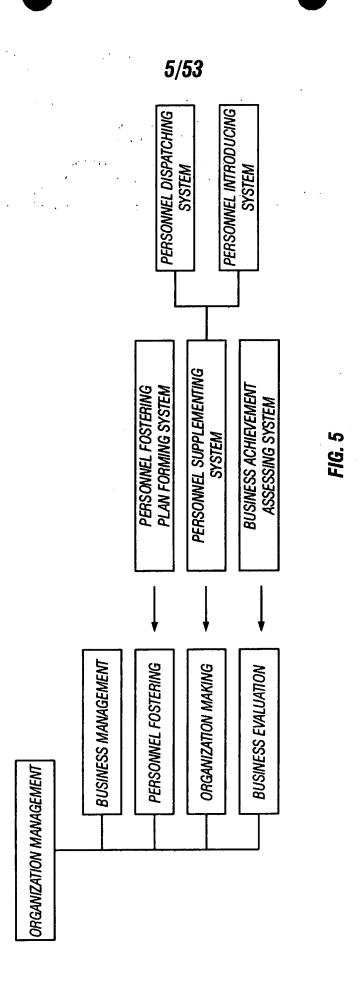


FIG. 3





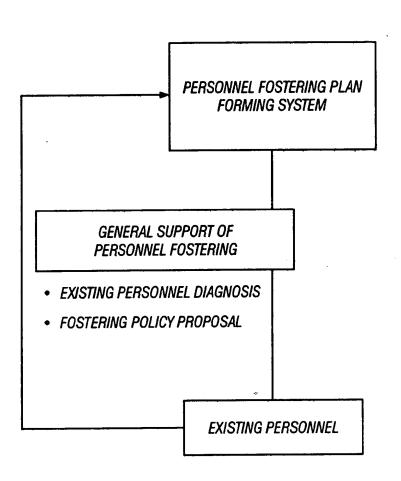
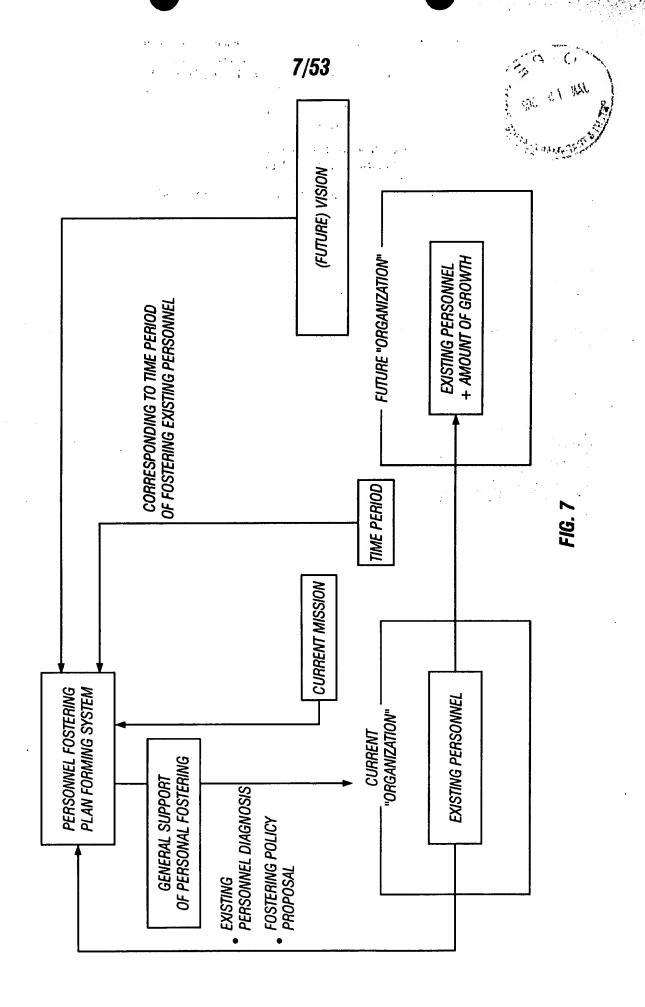
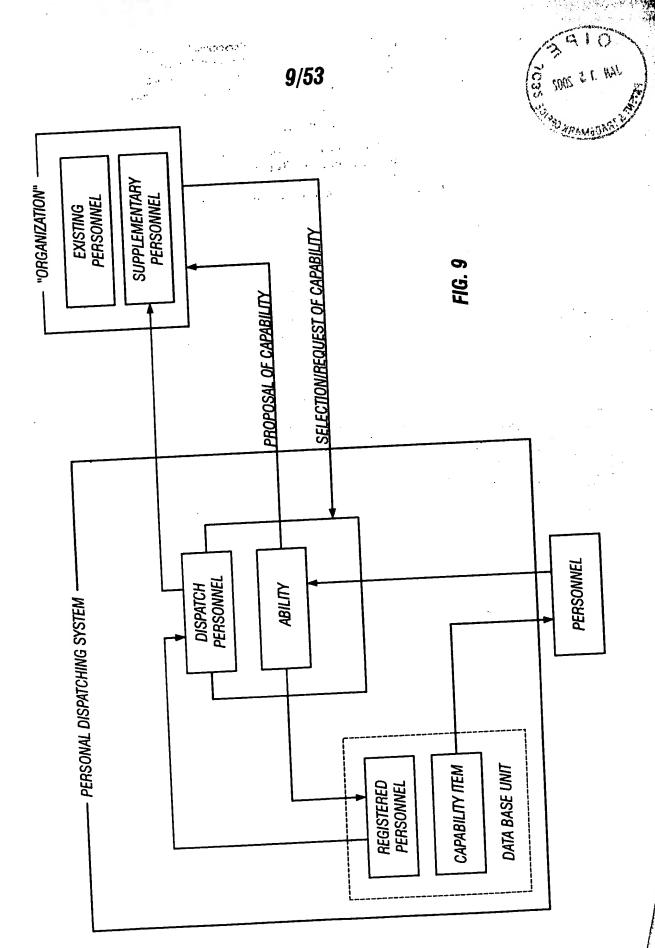
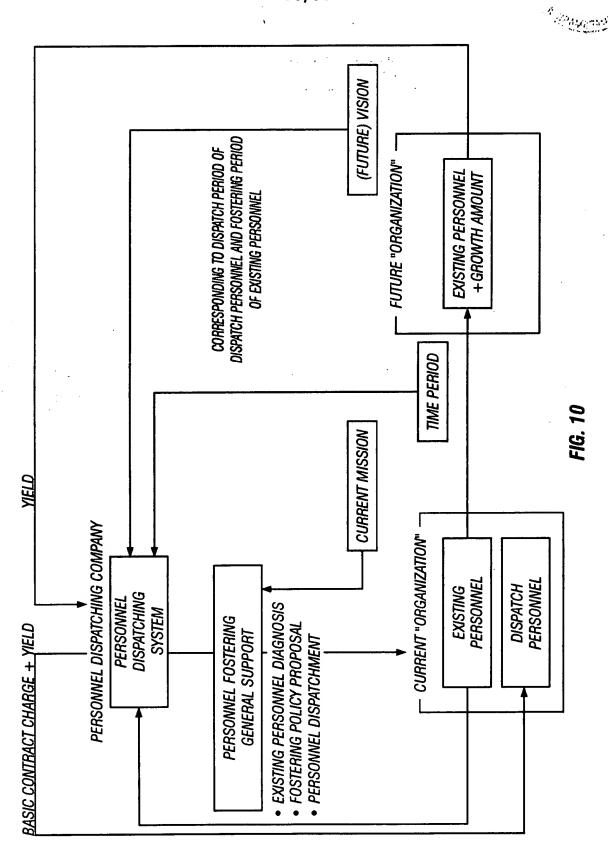


FIG. 6







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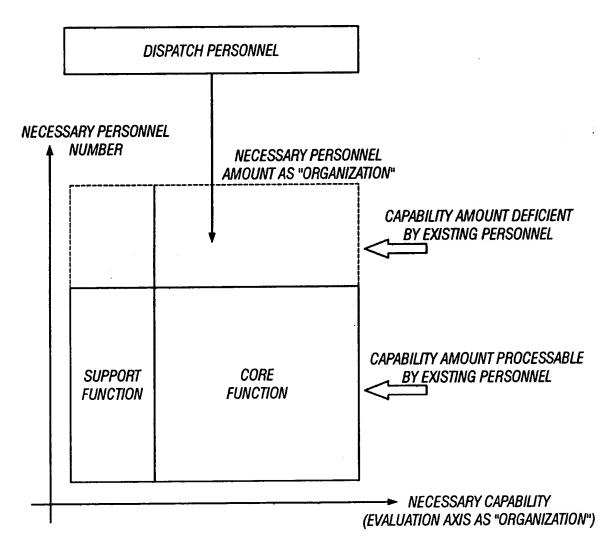
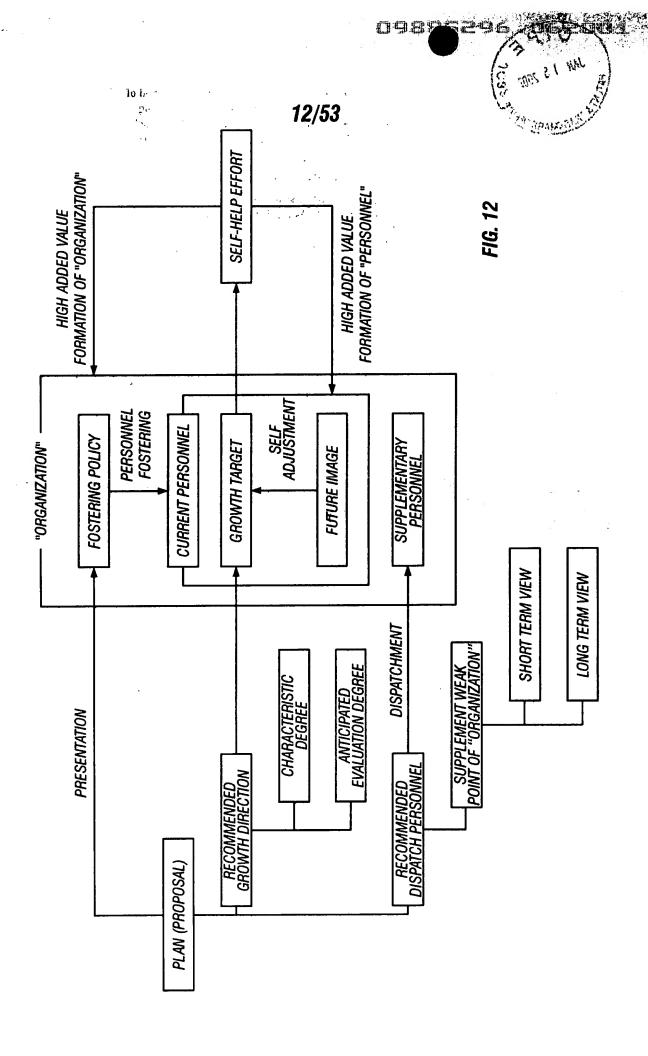
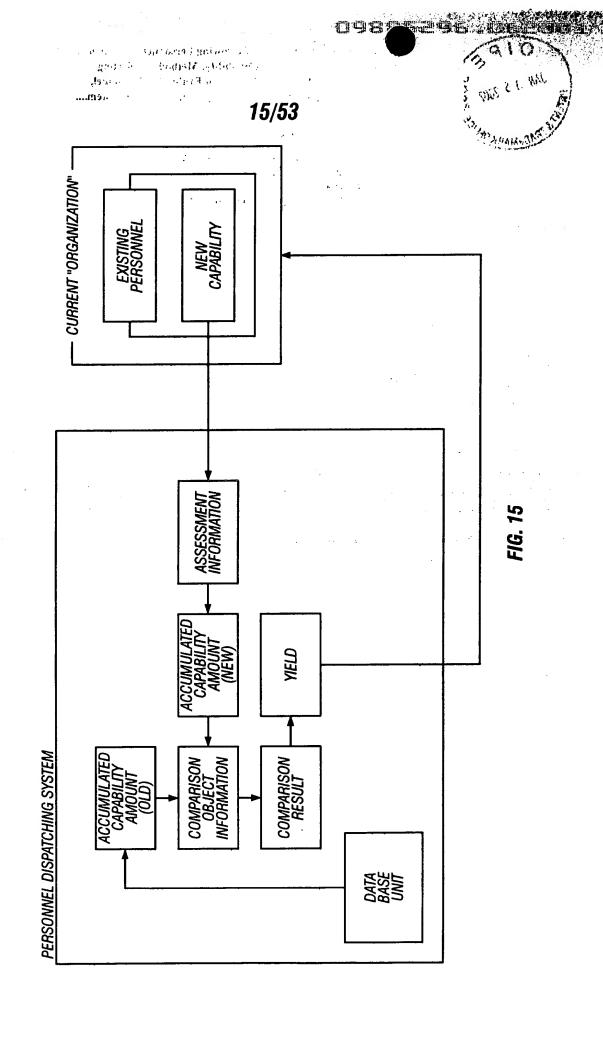


FIG. 11



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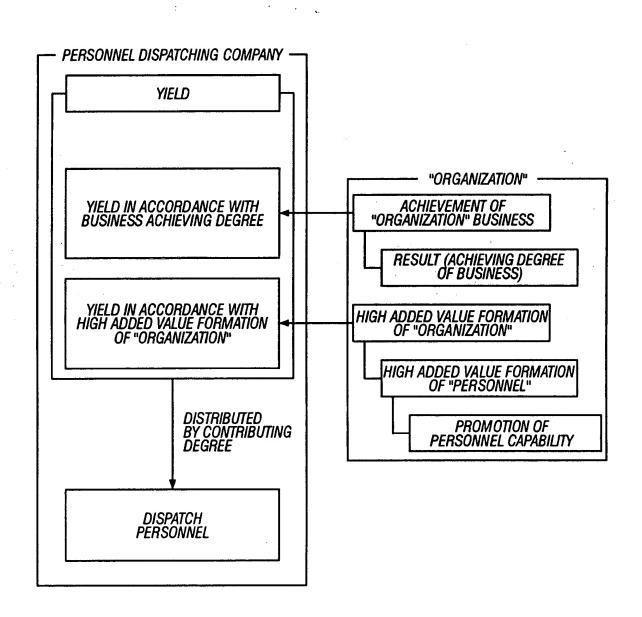
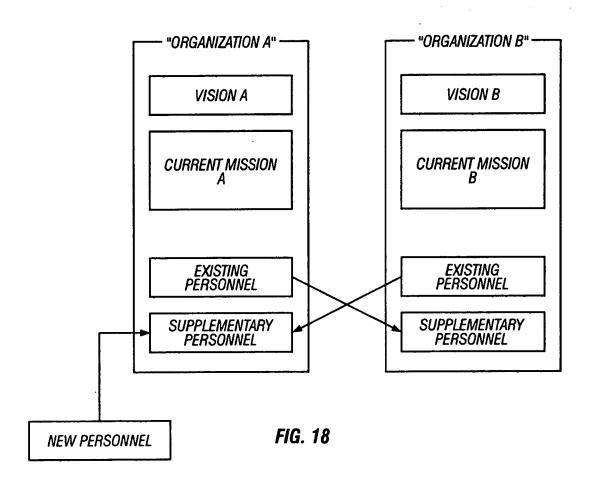
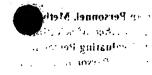
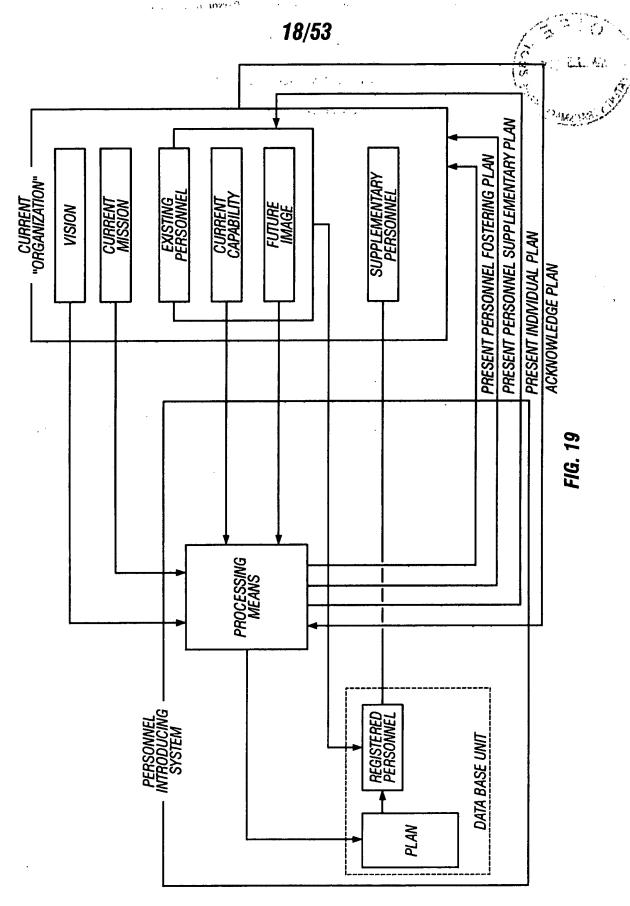


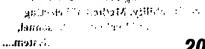
FIG. 16







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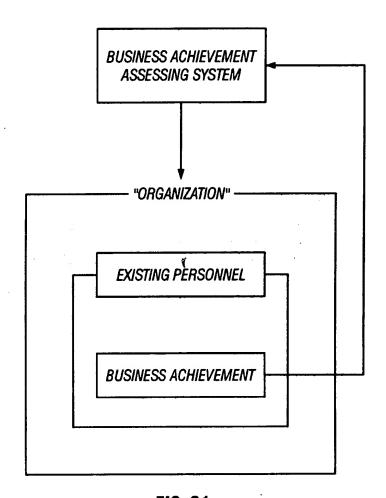


FIG. 21

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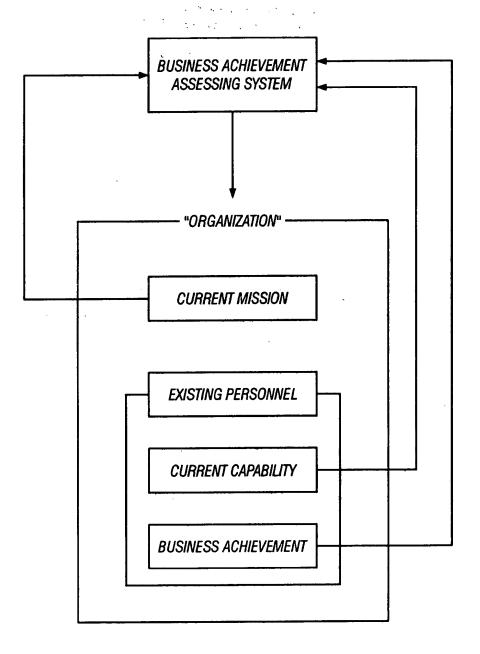
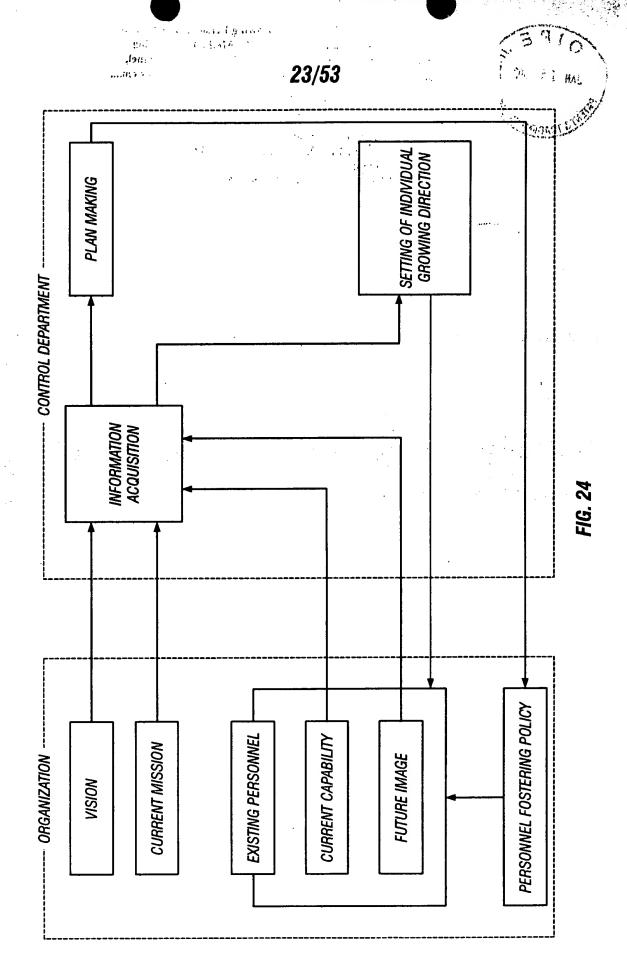


FIG. 22



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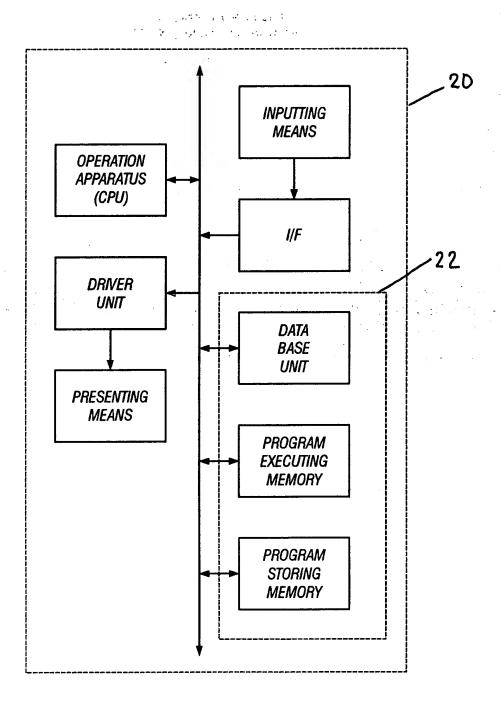
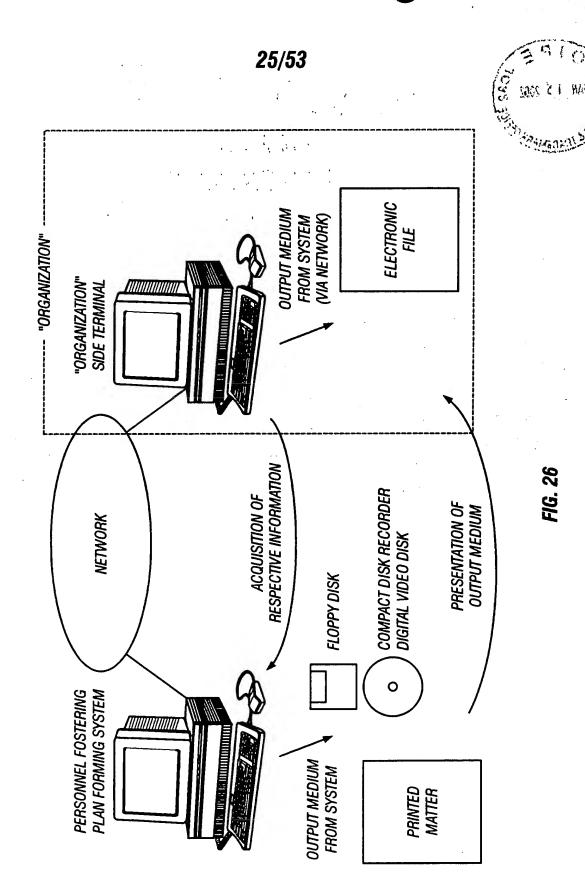
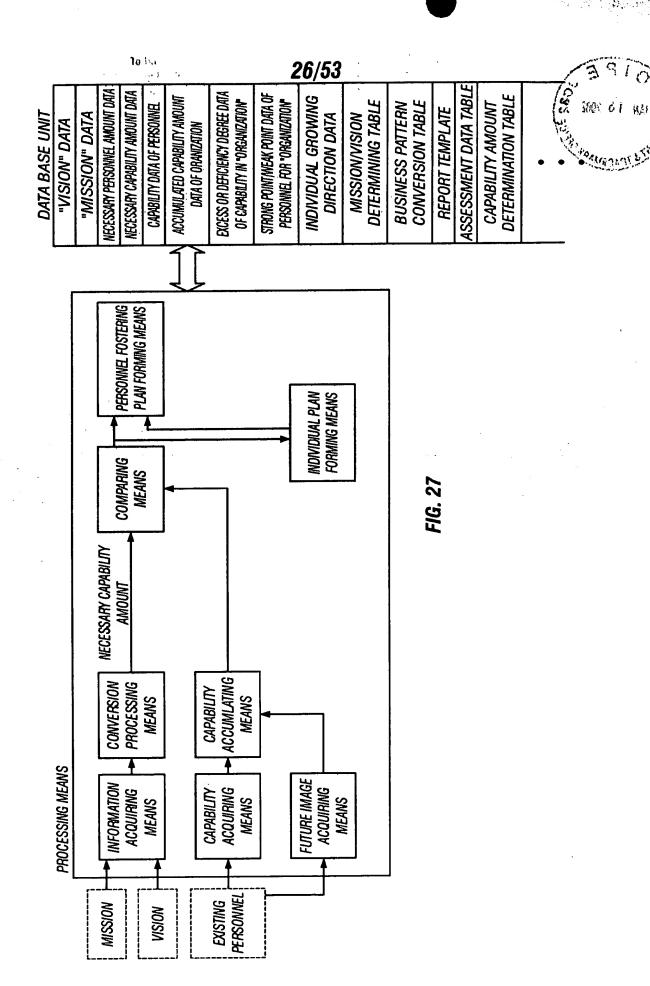


FIG. 25









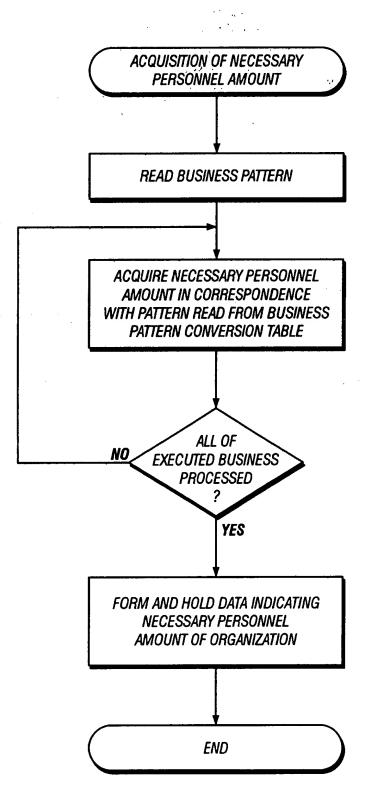
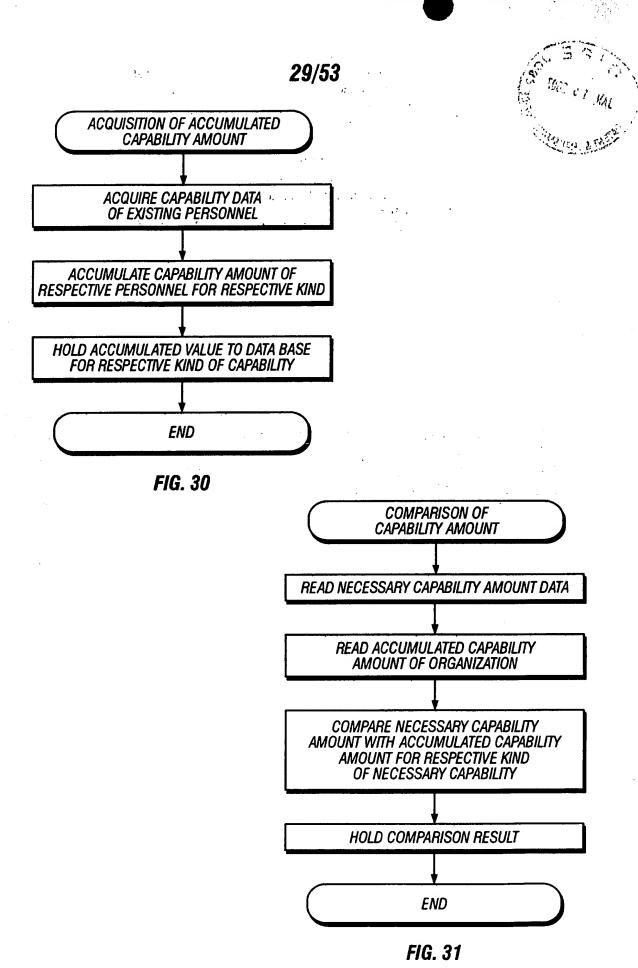


FIG. 28



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Control Comment to the

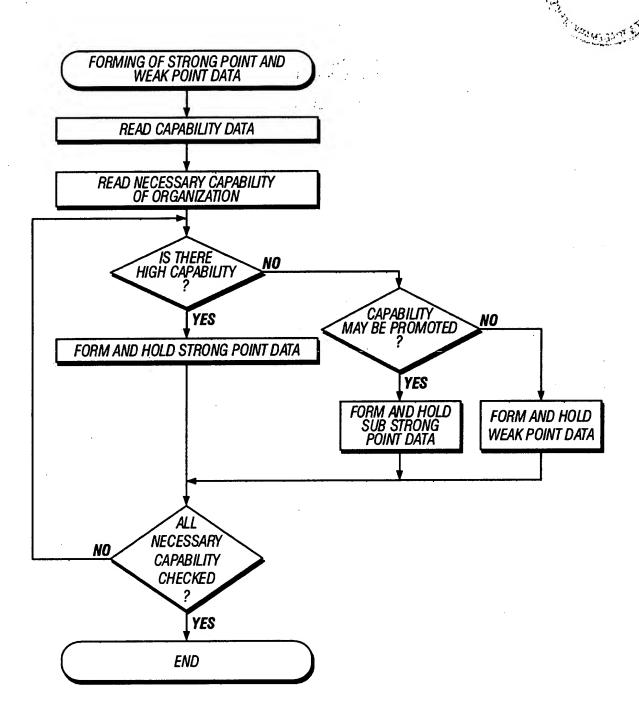
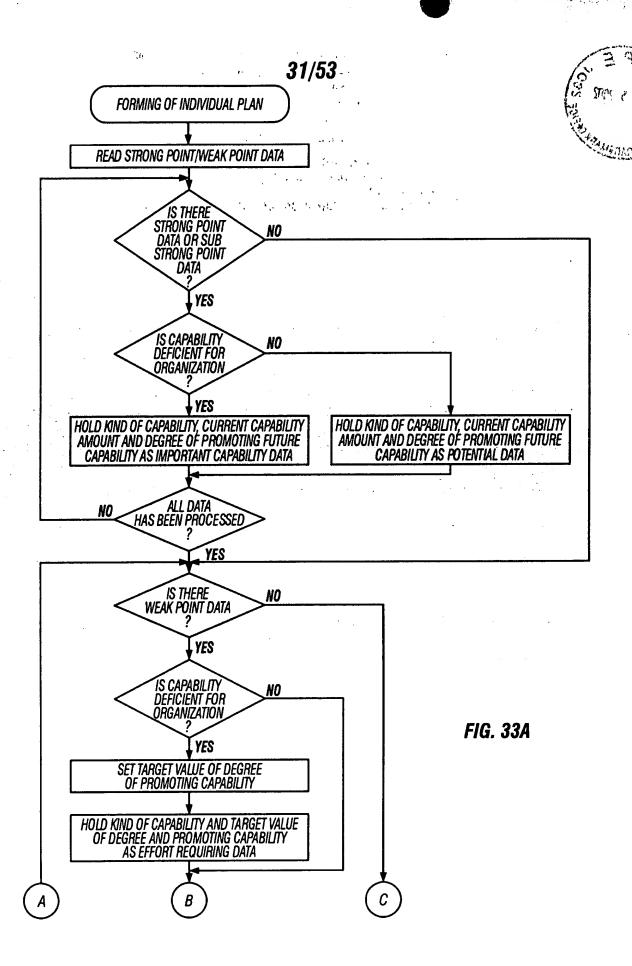
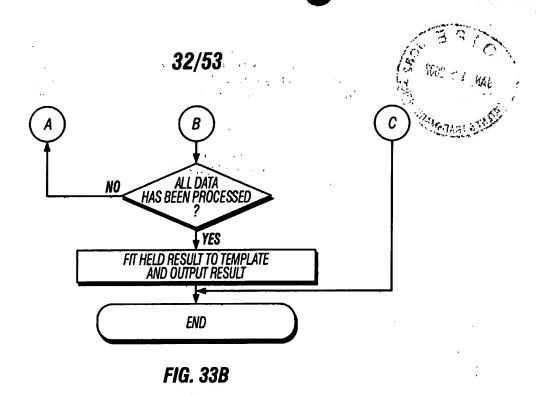


FIG. 32





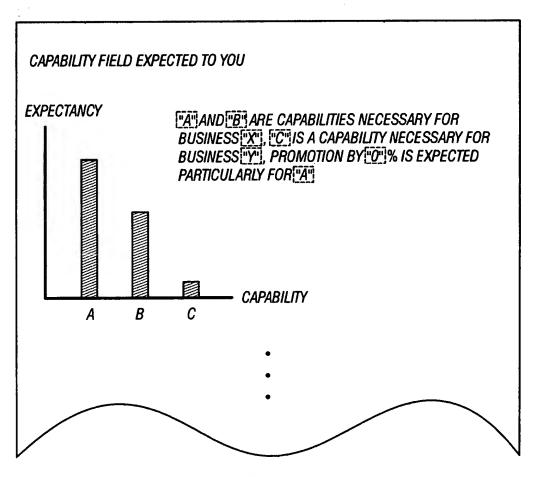
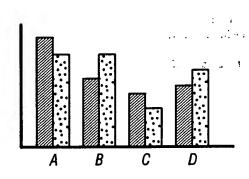


FIG. 34

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CAPABILITY AMOUNT NECESSARY FOR BUSINESS

CAPABILITY AMOUNT CURRENTLY HELD BY ORGANIZATION

FUTURE BUSINESS

* REGARDING BUSINESS DEFICIENT OF CAPABILITY

BUSINESS A • • 00 DEFICIENT OF "OO"POINT

BUSINESS \overline{C} • • \overline{XX} DEFICIENT OF "XX"POINT

***** EXPECTABLE PERSONNEL

BUSINESS A • • MR. F EXPECTANCY OX %)

MR. G EXPECTANCY $\Delta \Delta$ %)

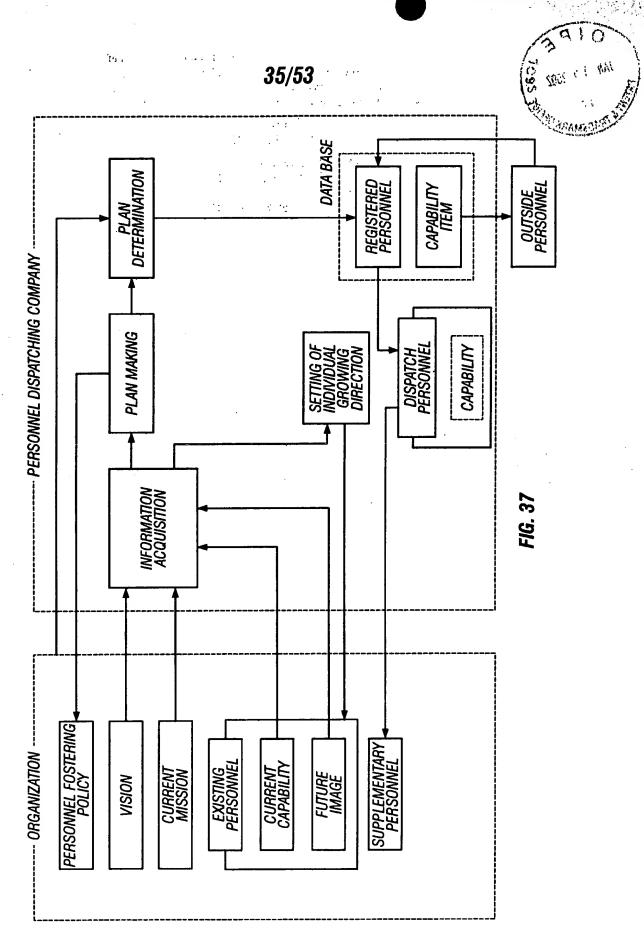
BUSINESS $C \cdot MR. H$ EXPECTANCY ΔX %)

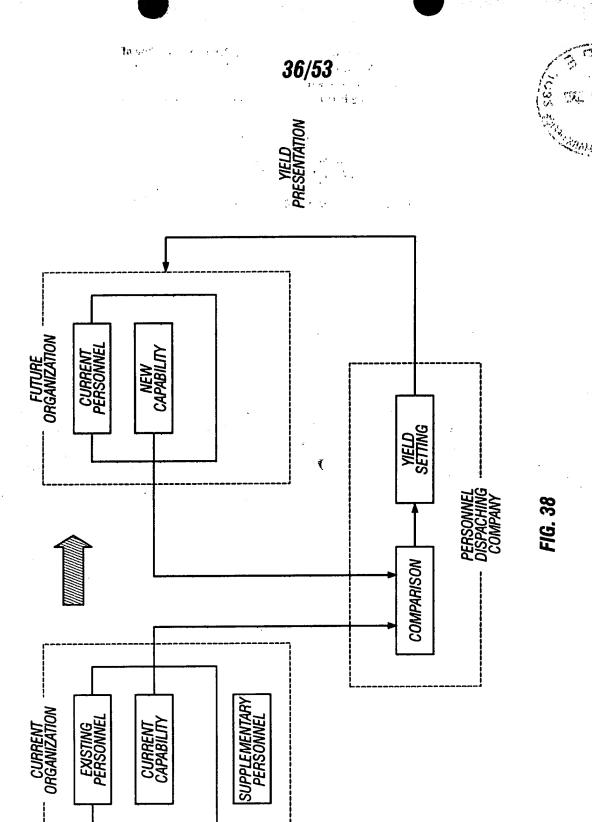
***** OTHERS

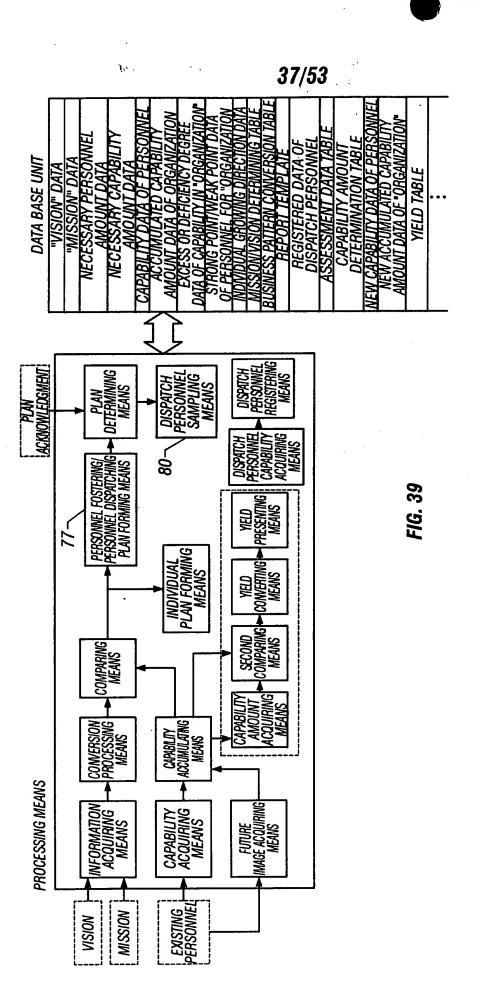
REGARDING BUSINESS [7A], TARGET WILL BE ACHIEVED BY GROWING MR. [7], MR. [6]

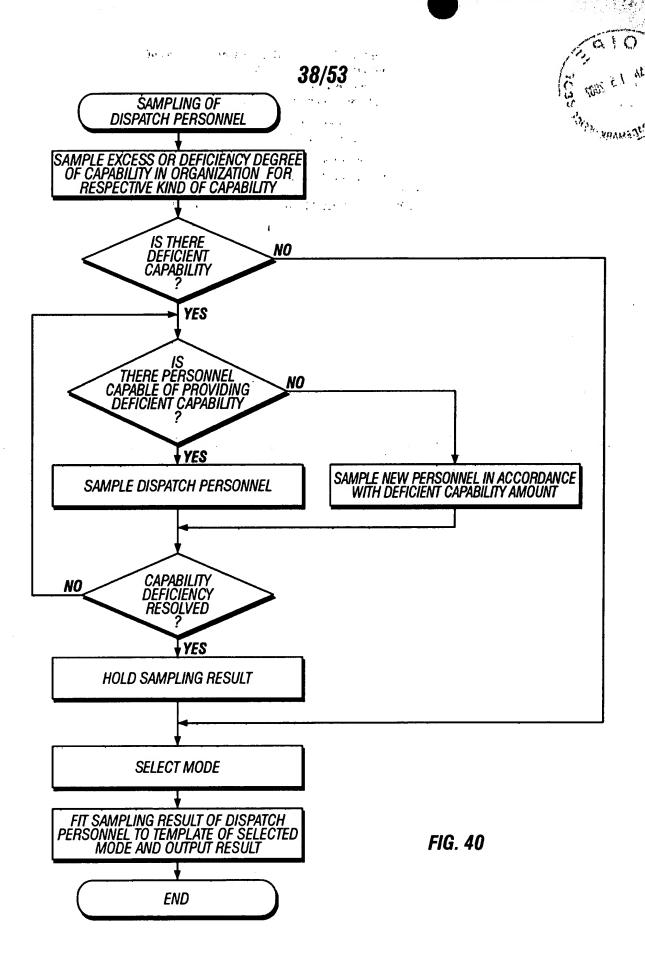
REGARDING BUSINESS TO TO ACHIEVE BY ONLY GROWING MR. THE

EXPEDITE EFFORT OF MR. MR. WHO ARE WEAK AT THE BUSINESS

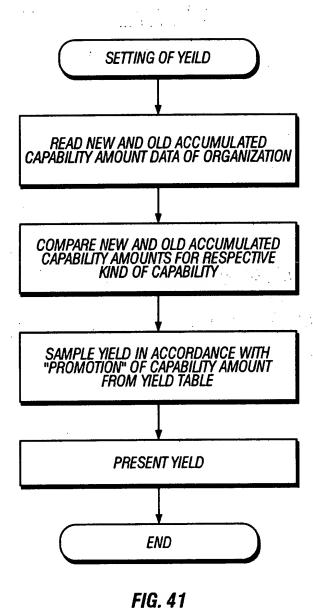












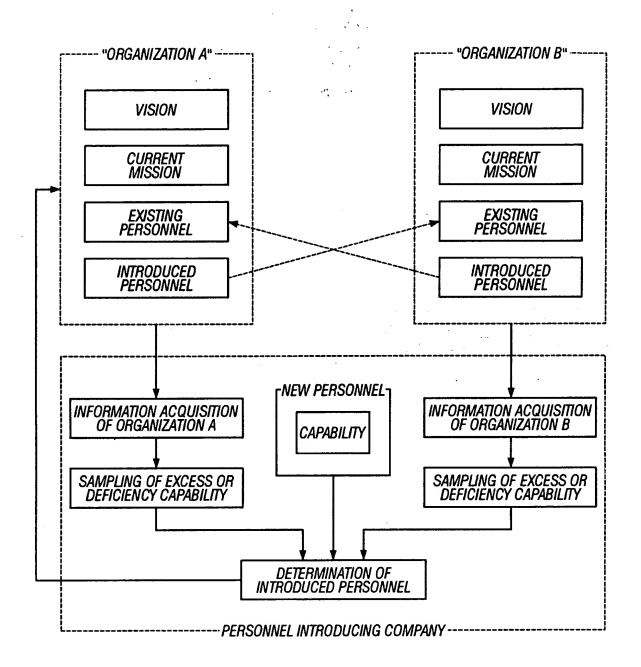
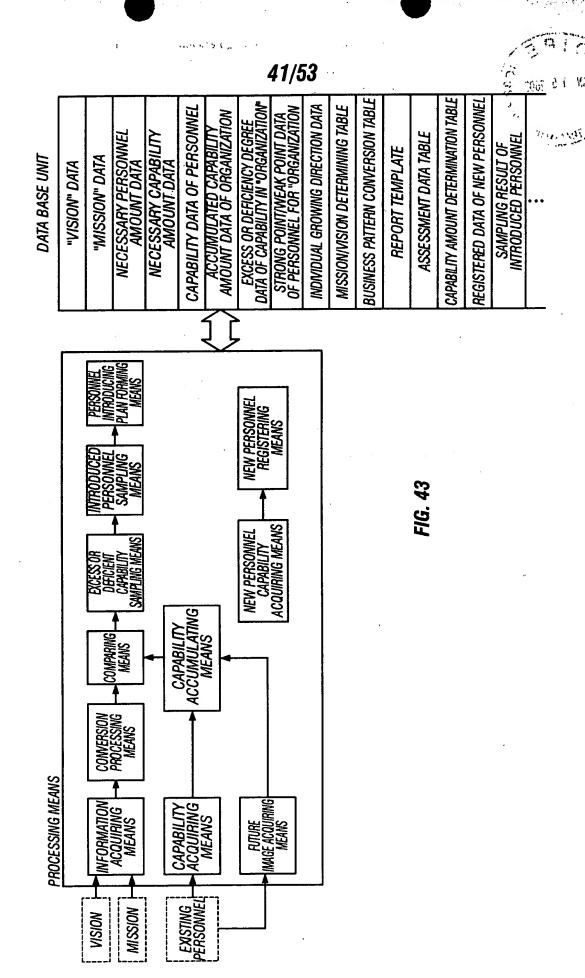
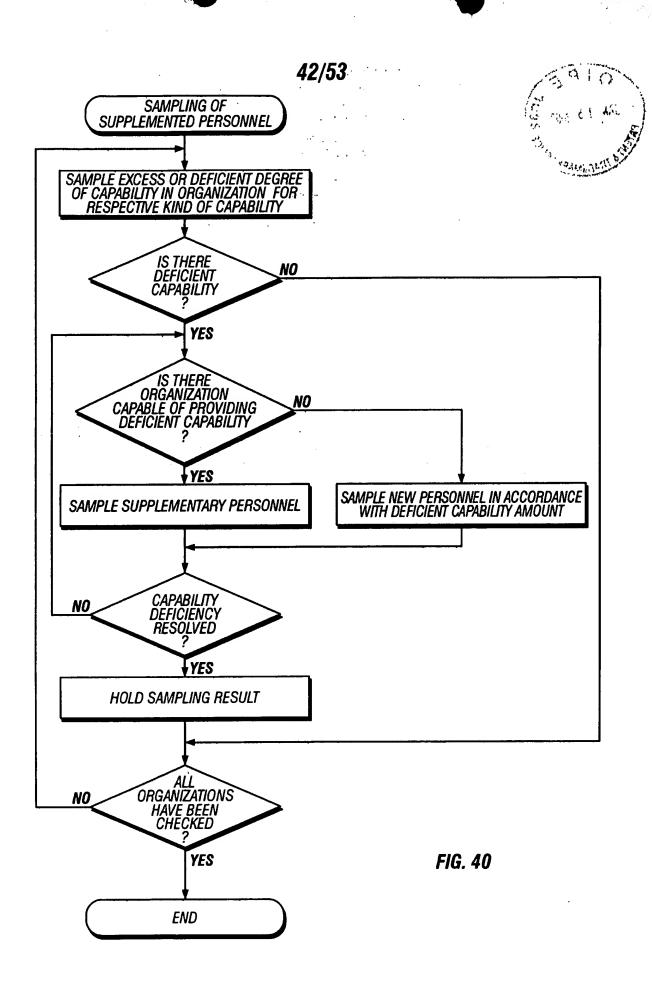
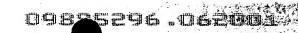


FIG. 42





一方公本的教育对于100



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FORMING OF PERSONNEL INTRODUCING PLAN

READ CURRENT EXCESS OR DEFICIENCY DEGREE OF NECESSARY CAPABILITY OF ORGANIZATION OF SUPPLEMENT ORGIN

READ CURRENT EXCESS OR DEFICIENCY DEGREE OF NECESSARY CAPABILITY OF ORGANIZATION OF SUPPLEMENT DESTINATION

READ STRONG POINT/ WEAK POINT DATA OF SUPPLEMENTARY PERSONNEL

SAMPLE INCREASE/DECREASE DEGREES OF CAPABILITIES OF ORGANIZATIONS OF SUPPLEMENT DESTINATION AND SUPPLEMENT ORIGIN AFTER SUPPLEMENTING PERSONNEL

HOLD SAMPLED INCREASE/DECREASE DEGREES OF CAPABILITIES TO DATA BASE UNIT

SUPPLEMENTARY PERSONNELS HAVE BEEN PROCESSED

YES

SORT INCREASE/DECREASE DEGREE DATA OF CAPABILITY RESPECTIVE PERSONNEL

> HOLD SORTED RESULT TO DATA BASE UNIT

> > SELECT MODE

FIT SAMPLING RESULT OF SUPPLEMENTARY PERSONNEL AND SORT PROCESSING RESULT TO TEMPLATE OF SELECTED MODE AND OUTPUT RESULTS

END

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11 My 18 6 14



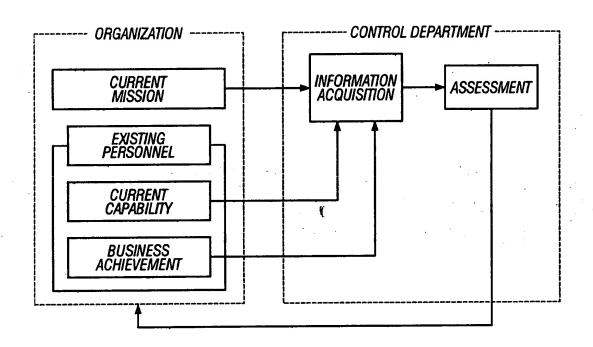
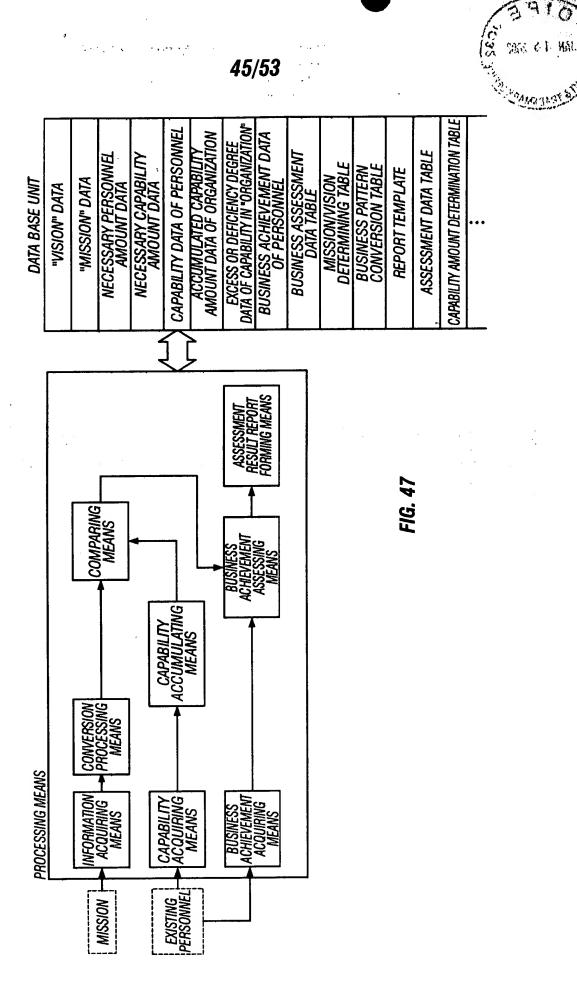
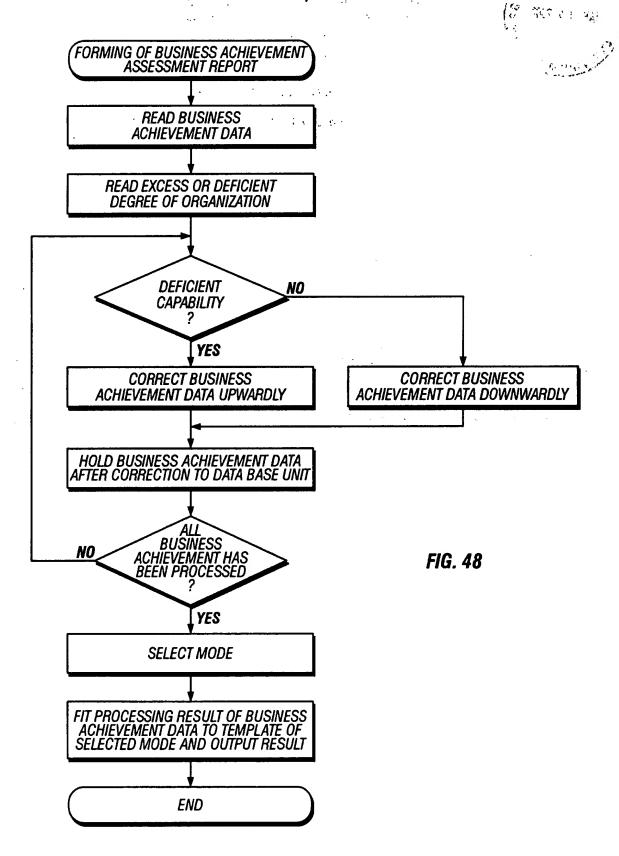


FIG. 46



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PROPOSAL TO MR. "000"

TABLE OF CONTENTS

- 1 STRONG POINTS/WEAK POINTS OF YOUR CAPABILITIES
- 2 YOUR DESIRED FUTURE IMAGES
- 3 EXCESS OR DEFICIENCY OF PERSONNEL BY EXISTING PERSONNELS OF "ORGANIZATION"
- 4 PERSONNEL DESIRED BY "ORGANIZATION"
- 5 RECOMMENDED CAPABILITY DIRECTION
 - PROPOSAL WHEN STRONG POINTS ARE UTILIZED AT MAXIMUM
 - PROPOSAL WHEN MOSTLY EVALUATED BY "ORGANIZATION"
 - PROPOSAL WHEN MOSTLY PROXIMATE TO FUTURE IMAGES

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PROPOSAL TO "ORGANIZATION"

TABLE OF CONTENTS

- 1 ANALYSIS OF CURRENT BUSINESS
- 2 ANALYSIS OF FUTURE BUSINESS
- 3 NECESSARY PERSONNEL AMOUNT (CAPABILITY AND AMOUNT)
- 4 EXCESS OR DEFICIENCY IN EXISTING PERSONNELS
- 5 PROPOSAL OF SUPPLEMENTING NECESSARY PERSONNELS
 - PROPOSAL OF FOSTERING EXISTING PERSONNELS
 - PROPOSAL OF RECOMMENDED DISPATCHED PERSONNEL
- 6 SCHEME OF FOSTERING EXISTING PERSONNELS BY DISPATCH PERSONNEL



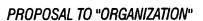
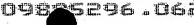
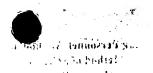


TABLE OF CONTENTS

- 1 ANALYSIS OF CURRENT BUSINESS
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- 3 NECESSARY PERSONNEL AMOUNT (CAPABILITY AND AMOUNT)
- 4 EXCESS OR DEFICIENCY IN EXISTING PERSONNELS
- 5 PROPOSAL OF SUPPLEMENTING NECESSARY PERSONNEL
 - PROPOSAL OF FOSTERING EXISTING PERSONNELS
 - PROPOSAL OF RECOMMENDED INTRODUCED PERSONNEL
- 6 CONTRIBUTION TO "ORGANIZATION" BY INTRODUCED PERSONNEL









PROPOSAL TO MR. "000"

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- 1 STRONG POINTS/WEAK POINTS OF YOUR CAPABILITIES
- 2 EXCESS OR DEFICIENCY BY EXISTING PERSONNELS OF "ORGANIZATION"
- 3 BUSINESS/CAPABILITY DESIRED BY ORGANIZATION
- 4 BUSINESS ACHIEVEMENT ASSESSMENT RESULT
 - BUSINESS ACHIEVEMENT
 - EVALUATION TO BUSINESS ACHIEVEMENT
 - ADDITION OF STRONG POINTS/WEAK POINTS OF "ORGANIZATION"
- 5 PROPOSAL TO BUSINESS OF NEXT TERM

